

## Who is SANDLAPPER ?



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The rapidly growing, South Carolina-based Sandlapper family of companies is worth keeping an eye on. Already the recipient of [multiple industry awards](#), it's hard to believe that SANDLAPPER Securities (SLS) has only been in existence since 2005.

SLS was first formed by Trevor Gordon as the managing broker-dealer for TIC Properties, LLC (TICP) and it has since branched out into a thriving full-service broker-dealer, a distributor of alternative investment products, and formed other affiliated entities.

### **Sandlapper Capital Investments (SLC) – Sponsor and Distributor of Alternative Investments**

In late 2010, Mr. Gordon and Jack Bixler established Sandlapper Capital Investments, LLC (SLC), which sponsors and distributes a number of alternative investments through SLS.

Of the company's first offering, Mr. Gordon explains, "Our first venture was into the oil patch of West Texas in a joint venture with Tiburon Research Holdings, LLC when we

launched the Tiburon Saltwater Reclamation Fund I, LLC (TSWR1), a first of its kind investment pool that would acquire, develop and manage interests in salt water disposal wells."

TSWR1 closed to new investors in January 2014, and has produced an average distribution rate of 10.51% through Q2 2014. To date, with the depreciation and write offs created within the developments, none of the cash distributed to investors has been taxable. SLC went on to form a management company (TSWR Fund Management, LLC) and a development company (TSWR Development, LLC) with its partners at Tiburon.

SLC has also created Sandlapper Student Housing, LLC, a joint venture with Houston-based Innovative Real Estate Companies that will sponsor the acquisition of and investment in student housing properties across the country. The offering will help satisfy demand for real estate investments for investors seeking replacement property when executing an IRC Section 1031 exchange.

While SLS mainly distributes products created through SLC, the company occasionally partners with others, such as Webb Creek Management Group to gain access to other real estate opportunities. "In general however, we do not seek to be an MBD [managing broker-dealer] for hire," notes Mr. Gordon. "We feel it is most important for our investors, clients and selling group members to have comfort that Jack and I personally have skin in every investment and control the assets on behalf of our clients."

SLC's wholesaling team currently works with about ten broker-dealers. The squad,

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although expanding, today consists of three internal and external wholesalers.

SLC has a number of offerings available to accredited investors through registered representatives within its selling group. In addition, the company has another three DST offerings in the pipeline. “We are continually looking to enhance our programs and make them more affordable and accessible for investors,” offers Mr. Gordon.

**SANDLAPPER Securities LLC (SLS) – The Full Service Broker-Dealer**

With SLS’s recent acquisition of Colony Park Financial Services, the broker-dealer currently has 56 registered representatives around the country, most of whom are independent contractors. By actively shopping for small broker-dealers, the company hopes to grow larger.

“I would like to see us cross 100 [representatives] in the next 12 months and go

to 200 in the next 24. Between SLS and our sister advisory firm Sandlapper Wealth Management, LLC (“SWM”) we have grown to over half a billion in assets since 2011. I would like to see us hit collectively over \$1 billion in assets over the next 12 to 18 months,” Mr. Gordon states.

Winners of last year’s Roaring Twenties Award and ranking in Inc. 5000’s fastest growing private companies, watch for SANDLAPPER Companies to continue making headlines.

For more information on [SANDLAPPER Securities, click here.](#)

For more information on [Sandlapper Capital Investments, click here.](#)

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